



**For Immediate Release**

## **People & Performance Solutions to Manage Business Process Development for NJVC**

**Chicago, IL – June 2009** – People & Performance Solutions was awarded to manage the business process development for NJVC Revenue Generation Lifecycle.

Dennis Dawson, co-owner of People & Performance Solutions, was chosen to lead a team to facilitate the process development and implementation of their revenue lifecycle from opportunity to accounts receivable. This project included gathering the current process information to develop and document the end-to-end process, review with an integrated process team and implement to all impacted employees.

NJVC is one of the largest information technology solutions providers supporting the U.S. Department of Defense. The company provides quality IT solutions and services to the federal government and specializes in supporting intelligence, defense and geospatial organizations. NJVC has more than 1,300 employees and operates in primary company offices in Vienna, Va.; Arnold, Mo.; and O'Fallon, Ill, and at client sites. NJVC also provides distributed technical services to the DoD and the U.S. intelligence community around the globe.

### **About People & Performance Solutions**

People & Performance Solutions is the partner of choice for preparing people to manage change. With years of change management expertise in complete life-cycle project management and implementation, People & Performance Solutions is enabling companies worldwide to unlock the potential of their people and expediently achieve benefits. People & Performance Solutions has offices in Chicago, Illinois and Miami, Florida.

For more information on People & Performance Solutions Change Management Program, including our Learning Services and Organization Design & Transition Services, visit [www.people-performancesolutions.com](http://www.people-performancesolutions.com).